

Oconomowoc Memorial Hospital  
 791 Summit Avenue  
 Oconomowoc, WI 53066-3896  
 (414) 567-0371

Type:                   GMS  
 Control:           Other Not for Profit  
 Fiscal Year:   10/01/01 to 09/30/02

County:               Waukesha  
 Analysis Area:   Southeastern (2A)  
 Volume Group:     5

Selected Utilization Statistics	FY 2002	All GMS Hospitals		Analysis Area 2A		Volume Group 5		FY 2002 vs. 2001	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2001	Ratio
Occupancy Rate (%)									
Adult medical-surgical	55.2%	57.4%	0.96	66.8%	0.83	51.9%	1.06	56.7%	0.97
Obstetrics	52.0%	39.6%	1.31	41.0%	1.27	28.1%	1.85	52.1%	1.00
Pediatrics	24.7%	48.0%	0.51	19.8%	1.24	20.9%	1.18	17.9%	1.38
Total hospital	52.3%	55.9%	0.94	61.3%	0.85	48.2%	1.09	53.1%	0.98
Average Census (Patients)									
Adult medical-surgical	24.3	30.4	0.80	37.0	0.66	28.2	0.86	25.0	0.97
Obstetrics	5.7	3.9	1.48	5.5	1.04	3.5	1.64	5.7	1.00
Pediatrics	1.2	1.8	0.67	0.8	1.62	0.5	2.62	0.9	1.38
Total hospital	37.7	55.4	0.68	68.6	0.55	41.9	0.90	38.2	0.98
Average Length of Stay (Days)									
Adult medical-surgical	3.6	3.9	0.92	4.0	0.91	3.7	0.97	3.9	0.92
Obstetrics	2.3	2.4	0.96	2.5	0.94	2.3	1.02	2.3	1.02
Pediatrics	2.1	2.4	0.87	1.8	1.20	2.3	0.90	1.9	1.12
Total hospital	3.3	4.3	0.76	4.4	0.76	3.7	0.90	3.5	0.95
Surgical Operations									
Inpatient	1,227	1,424	0.86	1,736	0.71	1,323	0.93	1,235	0.99
Outpatient	3,146	3,187	0.99	4,499	0.70	2,947	1.07	2,887	1.09
Inpatient as % of all surgeries	28.1%	30.9%	0.91	27.8%	1.01	31.0%	0.91	30.0%	0.94
Outpatient Visits									
Non-emergency visits	106,499	75,046	1.42	98,482	1.08	65,740	1.62	98,086	1.09
Emergency visits	22,236	14,086	1.58	19,089	1.16	16,883	1.32	21,195	1.05
Full-time Equivalents (FTEs)									
Administrators	14.0	14.8	0.94	13.8	1.02	15.3	0.91	12.0	1.17
Nurses, licensed	180.1	160.1	1.12	202.8	0.89	143.8	1.25	150.3	1.20
Ancillary nursing personnel	68.5	54.3	1.26	49.1	1.39	35.6	1.92	55.0	1.25
All other personnel	373.5	384.2	0.97	515.4	0.72	358.4	1.04	356.2	1.05
Total FTEs	636.0	613.5	1.04	781.0	0.81	553.1	1.15	573.5	1.11
FTEs per 100 Patient Census (Adjusted)									
Administrators	13.8	14.6	0.95	9.6	1.44	16.0	0.87	12.6	1.10
Nurses, licensed	177.9	157.9	1.13	141.5	1.26	149.8	1.19	157.7	1.13
Ancillary nursing personnel	67.6	53.6	1.26	34.3	1.97	37.1	1.82	57.7	1.17
All other personnel	369.0	378.9	0.97	359.7	1.03	373.4	0.99	373.9	0.99
Total FTEs	628.4	605.0	1.04	545.0	1.15	576.2	1.09	601.9	1.04

Total Hospital:		Contract with:		Medicare-certified Swing Beds:		Newborn Nursery:	
Beds set up and staffed	72	Health maintenance		Beds set up and staffed	0	Bassinets	8
Discharges	4,146	organization (HMO)	Yes	Discharges	0	Total births	691
Inpatient days	13,743	Preferred Provider		Inpatient days	0	Newborn days	1,548
		organization (PPO)	Yes				

Oconomowoc Memorial Hospital  
Oconomowoc

Inpatient Service Area

Inpatient Service Area	Level of Service*	Beds Set Up and Staffed 09/30/02	Discharges and Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
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General Medical-Surgical:							
Adult medical-surgical, acute	1	44	2,457	8,860	55.2%	24.3	3.6
Orthopedic	2	0	0	0	. %	0.0	.
Rehab. and physical medicine	4	0	0	0	. %	0.0	.
Hospice	2	0	0	0	. %	0.0	.
Acute long term care	5	0	0	0	. %	0.0	.
Other acute	5	0	0	0	. %	0.0	.
Pediatric, acute	1	5	213	450	24.7%	1.2	2.1
Obstetrics	1	11	903	2,089	52.0%	5.7	2.3
Psychiatric	5	0	0	0	. %	0.0	.
Alcoholism/chemical dependency	4	0	0	0	. %	0.0	.
ICU/CCU:							
Medical-surgical intensive care	2	0	0	0	. %	0.0	.
Cardiac intensive care	2	0	0	0	. %	0.0	.
Pediatric intensive care	5	0	0	0	. %	0.0	.
Burn care	5	0	0	0	. %	0.0	.
Mixed intensive care	1	8	203	1,182	40.5%	3.2	5.8
Step-down (special care)	1	4	370	1,162	79.6%	3.2	3.1
Neonatal intensive/intermediate care	5	0	0	0	. %	0.0	.
Other intensive care	5	0	0	0	. %	0.0	.
Subacute care	5	0	0	0	. %	0.0	.
Other inpatient	5	0	0	0	. %	0.0	.
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Note: data should be used only in rows; do not summarize columns.

\* 1=Provided-Distinct Unit, 2=Provided-Not Distinct Unit, 3=Available in Network, 4=Contracted, 5=Service Not Provided.

\*\* Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
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Administrators/asst. administrators	14	0	14.0	Radiological services personnel	16	25	27.5
Physicians and dentists	1	0	1.0	Occupational therapists	2	4	2.7
Medical and dental residents	0	0	0.0	Occupational therapy assistants/aides	0	0	0.0
Registered nurses	74	209	173.4	Physical therapists	6	4	7.6
Certified nurse midwives	0	0	0.0	Physical therapy assistants/aides	1	5	4.1
Licensed practical nurses	1	5	4.0	Recreational therapists	0	0	0.0
Ancillary nursing personnel	37	63	68.5	Psychologists	0	0	0.0
Physician assistants	0	0	0.0	Social workers	2	4	4.3
Nurse Practitioners	0	6	2.7	All other health professionals	63	42	84.4
Medical records personnel	12	10	17.5	All other personnel	110	123	175.7
Pharmacy personnel	14	17	22.1	-----			
Clinical laboratory personnel	18	14	26.7	TOTAL	371	531	636.0

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Oconomowoc

Income Statement		Assets		Liabilities and Fund Balances	
Gross patient revenue	\$110,364,284	Cash and cash equivalents	\$356,536	Current liabilities	\$8,818,548
Less deductions	43,600,565	Net Patient receivables	10,438,034	Long-term debt	14,527,733
Net patient revenue	66,763,719	Other receivables	1,104,027	Other liabilities	1,600,000
Plus other revenue	1,951,234	Land, bldgs and equip: Net	44,583,993	Subtotal	27,278,762
Total revenue	68,714,953	Other assets	7,473,858		
Less expenses	66,628,190			Unrestricted fund balance	36,677,686
Nonoperating gains/losses	83,226	Total Assets	\$63,956,448	Total liabilities & fund balance	\$63,956,448
Net Income	\$2,169,989			Restricted fund balances	\$6,227,158

Selected Financial Statistics	FY 2002	All GMS Hospitals		Analysis Area 2A		Volume Group 1		FY 2002 vs. 2001	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2001	Ratio
Gross Rev as % Total Gross Patient Revenue									
Medicare [ \$39,899,117]	36.2%	41.7%	0.87	41.8%	0.86	42.6%	0.85	36.2%	1.00
Medical Assistance [ \$3,264,975]	3.0%	9.0%	0.33	5.7%	0.52	6.9%	0.43	2.9%	1.02
Commercial [ \$55,517,929]	50.3%	43.2%	1.16	48.2%	1.04	44.9%	1.12	52.9%	0.95
All other [ \$11,682,263]	10.6%	6.1%	1.74	4.3%	2.44	5.6%	1.90	8.0%	1.32
Deductions as % of Total Gross Patient Revenue									
Medicare [ \$23,845,914]	21.6%	23.7%	0.91	25.1%	0.86	25.2%	0.86	19.4%	1.11
Medical Assistance [ \$2,472,513]	2.2%	6.0%	0.38	3.6%	0.62	4.7%	0.48	2.2%	1.03
Commercial [ \$17,124,678]	15.5%	9.4%	1.65	11.2%	1.39	6.8%	2.27	16.8%	0.92
Charity care [ \$157,460]	0.1%	1.2%	0.12	0.8%	0.17	1.3%	0.11	0.1%	1.97
All other [ \$0]	0.0%	1.4%	0.00	0.4%	0.00	0.7%	0.00	0.0%	.
Total deductions [ \$43,600,565]	39.5%	41.7%	0.95	41.2%	0.96	38.7%	1.02	38.5%	1.03
Other Revenue and Net Gains or Losses									
Other revenue as % of total revenue	2.8%	5.1%	0.56	3.1%	0.91	4.4%	0.64	3.1%	0.91
Net gains/losses as % of net income	3.8%	5.3%	0.72	-1.6%	-2.4	-1.2%	-3.11	38.1%	0.10
Expenses as % of Total Expenses									
Salary/fringe benefit[ \$32,835,626]	49.3%	47.8%	1.03	47.5%	1.04	52.1%	0.95	48.2%	1.02
Supplies and services[ \$24,252,611]	36.4%	40.5%	0.90	40.3%	0.90	34.6%	1.05	38.2%	0.95
Capital component [ \$7,457,580]	11.2%	8.7%	1.29	9.2%	1.22	10.2%	1.10	9.7%	1.15
Bad debt [ \$2,082,373]	3.1%	3.0%	1.05	3.0%	1.04	3.1%	1.00	3.9%	0.80
Fiscal Statistics									
Operating margin	3.0%	6.1%	0.50	11.4%	0.27	6.4%	0.48	0.1%	37.57
Total hospital profit margin	3.2%	6.4%	0.50	11.2%	0.28	6.3%	0.50	0.1%	24.17
Return on equity	5.9%	10.0%	0.59	15.1%	0.39	10.0%	0.59	0.2%	25.56
Current ratio	1.6	2.5	0.63	2.4	0.66	2.3	0.69	2.2	0.71
Days in net patient accounts receivable	57.1	57.8	0.99	62.4	0.91	60.2	0.95	.	.
Average payment period	52.6	52.6	1.00	64.0	0.82	62.1	0.85	42.2	1.25
Equity financing	57.3%	56.2%	1.02	58.1%	0.99	51.1%	1.12	59.3%	0.97
Long-term debt to equity ratio	0.4	0.5	0.83	0.4	0.98	0.6	0.70	0.5	0.87
Times interest earned	4.7	5.0	0.93	10.0	0.47	4.4	1.07	1.1	4.21
Total asset turnover	1.1	0.9	1.22	0.8	1.37	0.8	1.32	1.1	1.02
Average age of plant: years	7.7	9.5	0.81	9.0	0.86	8.0	0.97	7.7	1.00
Increase (decrease) total net patient rev	. %	. %	.	. %	.	. %	.	13.3%	.
Output gross rev (% of total gross pt. rev)	62.8%	44.1%	1.42	50.4%	1.25	54.1%	1.16	59.9%	1.05
Net Revenue Statistics									
Inpatient net revenue per discharge	\$5,696	\$7,870	0.72	\$6,978	0.82	\$6,036	0.94	\$5,377	1.06
Inpatient net revenue per day	\$1,718	\$1,834	0.94	\$1,532	1.12	\$1,554	1.11	\$1,545	1.11
Outpatient net rev per visit	\$335	\$343	0.98	\$365	0.92	\$385	0.87	\$314	1.07